NEWS RELEASE

Mitel's John Lindsley Named Among Channel Partners 'Top Gun 51' Channel Leaders

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Recognized as a trusted advocate in helping partners address customers' business challenges

Mitel®, a global leader in business communications, today announced that John Lindsley, Vice President of UCaaS Channels, has been named a "Top Gun 51" premier leader in the indirect IT and telecom channel by Channel Partners and Channel Futures editors.

In his role as Vice President of UCaaS Channels, Lindsley leads channel sales and partner teams aimed at solving customers' business problems, growing revenue and helping partners differentiate their offerings with industry-leading solutions and channel programs. His efforts have helped Mitel grow and scale its UCaaS and CCaaS channels across the Americas as businesses from all sectors and sizes increasingly move their communications and collaboration needs to the cloud.

Channel Partners defines a channel leader as possessing integrity, knowledge and confidence, and having the ability to inspire others through their commitment and passion. The Top Gun 51 inaugural list was chosen in consultation with a distinguished group of analysts and master agency and distributor executives. The judging panel considered three criteria for selection: channel advocacy, commitment to partners' business success and dedication to earning trust.

Quotes

“Today’s channel leaders must be futurists, accountants, technologists, marketers and evangelists,” says Lorna Garey, Editor in Chief of Channel Partners and Channel Futures. “We wanted to recognize these executives based on insights from within the community itself. I want to thank all of the master agents, distributors and analysts who helped us assemble a list that includes well-known names along with rising stars across a diverse range of companies.”

“The cloud is transforming the way our customers communicate and collaborate and how we do business,” said Scott Peterson, Senior Vice President of Global UCaaS Sales, Mitel. “John understands this new frontier and he’s passionate about preparing Mitel’s partners to succeed in a SaaS-based world, where speed and customer experience are king.”

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