NEWS RELEASE

PlanetOne and Mitel Team to Deliver Cloud Services and Solutions to MSPs and Telecom Agents

3/16/2016

PlanetOne Communications, the IT and Telecom industry's preferred connectivity partner, today announced Mitel® (Nasdaq:MITL) (TSX:MNW), a global leader in real-time business, cloud and mobile communications, is a Preferred PlanetOne Partner.

PlanetOne now offers Mitel's MiCloud business communications portfolio to its growing base of MSPs and telecom agents. Mitel also joins PlanetOne's prestigious Cloud 411 program, a centralized, online education and resource center featuring downloadable, customer-facing business development, education, marketing, and sales collateral from today's top cloud services providers.

"The cloud has emerged as a powerful driver for businesses of all sizes," said Jon Brinton, EVP and GM, Mitel Cloud Services. "Mitel's market-leading business cloud communications, combined with PlanetOne's premier partner enablement strategies and Cloud 411, deliver a powerful value proposition that brings tremendous opportunity to MSPs and telecom agents. Together, we make it easier for our mutual channel partners to outline the business case for cloud services and migrate their customers to a cloud-ready business environment."

Ranked as one of the industry's best performing platforms, Mitel's MiCloud is reliable, flexible and highly scalable. Its intelligent design allows channel partners to migrate customers to cloud communication services using whatever

cloud environment - public, private or hybrid cloud – works best for their business goals.

“Renowned for keeping businesses connected, Mitel is committed to helping channel partners capture the growing sales and service opportunities that cloud computing delivers,” said Ted Schuman, founder and CEO, PlanetOne. “Our work ethic, cloud services expertise and expanded channel reach uniquely position us to further enable Mitel’s go-to-market strategy and accelerate its efforts within the MSP community, as well as build upon its success in the telecom space. Cloud services are the future and the future is now.”

For more information about Mitel and PlanetOne, call (877) 487.8353 or e-mail sales@planetone.net. Additional details on PlanetOne’s Cloud 411 program are available here.

About PlanetOne Communications

PlanetOne is the IT channel and telecom industry’s preferred business partner for identifying and delivering cloud-based and connectivity solutions to small and midsize businesses and enterprises. Headquartered in Scottsdale, Ariz., the industry pioneer is celebrated by Inc. Magazine as one of America’s Fastest Growing Private Companies and regarded as a top-performing partner for hundreds of telecom agents and channel partners nationwide. In 2015, PlanetOne ranked No. 1 in the Phoenix Business Journal’s annual “Best Places to Work” survey. The award-winning PlanetOne Partner Program is included in CRN’s Connectivity Solutions Partner Program Guide in 2014 and 2015. To reach PlanetOne call (877) 487.8353 or e-mail sales@planetone.net.