NEWS RELEASE

T-Mobile Chooses Mitel to Launch Cloud Offering in the Netherlands

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Mitel® (Nasdaq:MITL) (TSX:MNW) has announced it is the preferred supplier of a major new cloud solution launched by T-Mobile in The Netherlands. **Cloud & Clear** is a fixed-mobile converged solution for SMEs that offers full flexibility and scalability and provides a smooth migration to the cloud.

Cloud & Clear will be offered directly by T-Mobile and through both Mitel authorized partners and T-Mobile 'Mitel certified' business partners, and is yet another example of Mitel's position as the fastest growing cloud communications provider. Cloud & Clear delivers a competitive cloud UCaaS solution with extensive collaboration and multimedia contact center tools.

Graham Bevington, Chief Sales Officer at Mitel, said, "The partnership with T-Mobile is an obvious one. T-Mobile has a great deal of experience with SMEs and our portfolios are fully complementary. Together we have developed a fixed-mobile convergence experience previously unavailable in The Netherlands."

Small and medium businesses could improve their mobility and efficiency by moving their communications to the cloud and Cloud & Clear enables businesses to migrate to the cloud in a simple way. Providing customer choice first, the solution can be connected to any fixed and mobile telecom provider and can be adjusted to how the organization operates.

Milan Růička,Marketing Director for the Business Market at T-Mobile, said, "Customers are not under any obligation or time pressure and can even continue to use their existing contracts. This way the business avoids a situation of

being forced to change and become technically locked-in. It also makes the migration process, which is managed by T-Mobile end-to-end, very smooth."