NEWS RELEASE

Vidyo and Mitel Expand HD Video Conferencing Partnership and Announce Integration of MiCollab

11/19/2015

Global OEM Partnership Will Provide Vidyo Technology for Mitel Visual Collaboration Suite

Vidyo Inc., a leader in high-quality visual communications and collaboration, and Mitel® (Nasdaq:MITL) (TSX:MNW), a global leader in real-time business, cloud and mobile communications, today announced a global expansion of the companies' partnership to deliver high-definition video conferencing capabilities to the enterprise. The new OEM agreement extends the original distribution partnership established in 2013 and allows Mitel to leverage Vidyo's APIs to embed multi-point video, audio and collaboration features inside various Mitel solutions.

The VidyoWorksTM platform is fully integrated into the newly released version of Mitel's **MiCollab**, a real-time communications and collaboration solution to provide simple administration and an easy-to-use feature set to enhance the user experience. With Vidyo, MiCollab is now able to provide high-quality video conferencing from any mobile endpoint that is both flexible and scalable, streamlining the business processes to enable easy video conferencing across the organization and beyond. The VidyoWorks integration broadens Mitel partners' addressable market and incentivizes the channel to respond to increased user demand for high-quality video communication.

Vidyo's HD, software-based video conferencing platform complements Mitel's unified communications and collaboration video portfolio with premium-quality video capabilities for any device and network. To meet the deployment needs of businesses today and in the future, the combined solution is optimized to be deployed in

public, private or hybrid cloud environments.

The VidyoWorks platform enables innovative new solutions and service offerings for a variety of **partners** to provide additional capabilities and optimizations for new applications.

The VidyoWorks integration into Mitel MiCollab is now complete and generally available.

Quotes
“End customers across industries, are increasingly expressing interest in integrated video communications as a key part of their collaboration strategy,” said Ron Wellard, Chief Products and Solutions Officer, Mitel. “Vidyo is the technology leader in affordable software-based video conferencing solutions and has been an important partner to Mitel for years. This expanded relationship will deliver the highest quality, experience and value to our customers.”

"We are pleased to partner with Mitel on this expanded relationship to answer the demands of existing customers, sustain and grow new global deployments and help win market share in verticals like healthcare and financial services,” said Eran Westman, CEO, Vidyo. “Vidyo’s high quality software-based video conferencing infrastructure provides the absolute best possible experience to all enterprise customers looking for a real-time integrated video communication solution today."

“We are confident that face-to-face video communication is revolutionary for banking –empowering our members to communicate with our representatives to do business more easily and efficiently,” said Jesse Jantz, VP of Information Systems, BluCurrent Credit Union. “Our members are able to come in to any of our locations, and do a face-to-face video call with our skilled professionals in our central location. Centralizing with this technology enables us to more quickly and effectively service all of our locations without asking members to have to come to our main office. Vidyo and Mitel allow us the ability to offer our members the choice to meet with a virtual advisor, without physically coming into a branch. With just one click of a button, members will be able to connect from their desktop or mobile device in the near future.”